

# Striders Corporation

## 2<sup>nd</sup> Quarter of 2025 March Financial Year Explanation of Financial Statements



1. CEO Message . . . . . P. 1-2
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18th November 2024

## 1-1. CEO Message①～Highlights for the First Half of the Fiscal Year～

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- ✓ **Completion of Business Reorganization into Three Segments: Real Estate, Hotel, and Investment**  
Mobile Link was sold in September 2024.
- ✓ **Office Integration of Striders and Core Subsidiary Trust Advisors**  
Began operations on August 5, 2024.
- ✓ **Shareholder Returns: Announcement of Share Buyback (August 23, 2024)**  
Up to 100,000 shares, representing 1.22% of total outstanding shares

## 1-2. CEO Message②～Plans for the Second Half of the Fiscal Year～

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- ✓ **Real estate** : We anticipate an increase in rental income and an improvement in occupancy rates. We will also advance the expansion of our property holdings and strengthen the guarantee business.
- ✓ **Hotel**: Although there are factors contributing to higher costs, we will strengthen measures to improve revenue.
- ✓ **Investment**: Accelerating preparations for the fund launch by the end of the year.

## 2-1. Highlights of the Financial Results of 2Q 2025 March FY

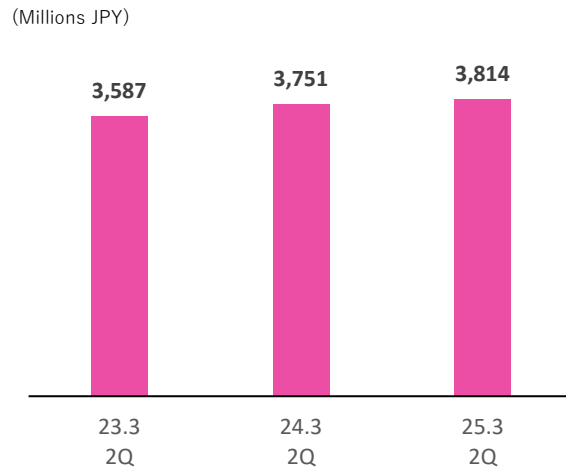
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- ✓ In the real estate business, although the core residential segment continues to maintain a high occupancy rate since the COVID-19 pandemic, it is experiencing stagnant growth in the number of managed units. However, one-time costs associated with office relocation have impacted the operating profits, leading to a decrease in profit. While the residential business is defined as the core of the real estate operations, the rent guarantee business has seen a substantial increase in profits, growing into a new pillar of the real estate segment.
- ✓ In the hotel business, Narita Gateway Hotel saw a significant increase in sales, but higher costs driven by rising raw material, labor, and energy expenses, as well as the renewal of core systems, led to a decline in profit. Kurashiki Royal Art Hotel's revenue remained only slightly increased due to a reduction in room rates, while an increase in expenses related to facilities and new hires pushed up selling, general, and administrative expenses, resulting in a decline in profit. Overall, the hotel business experienced increased revenue but decreased profit.
- ✓ As a result, the Group recorded sales of 3,814 million yen (+1.7% year-on-year), operating loss of 32 million yen (compared to an operating loss of 24 million yen one year earlier), an ordinary loss of 45 million yen (compared to an ordinary profit of 15 million yen), and a net loss attributable to owners of the parent of 48 million yen (net loss of 1 million yen one year earlier).

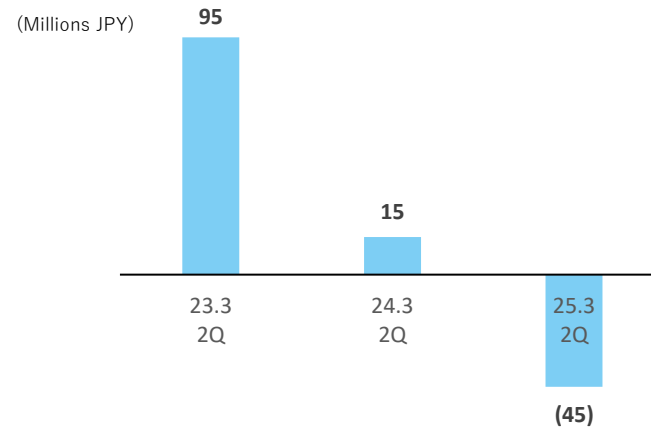
## 2-2. 2025 March FY -2Q- Summary of Consolidated Financials ~Income Statement~

In Millions JPY	2023.3 2Q	2024.3 2Q	2025.3 2Q	Net Change (YoY)	Comments (YoY)
Revenue	3,587	3,751	3,814	+63	
Operating Profit	26	(24)	(32)	(8)	
Ordinary Profit	95	15	(45)	(60)	A foreign exchange loss of 34 million yen.
Net income attributable to owners of the parent	41	(1)	(48)	(47)	
ROE	3.4%	(0.2%)	(3.9%)	(3.7)	

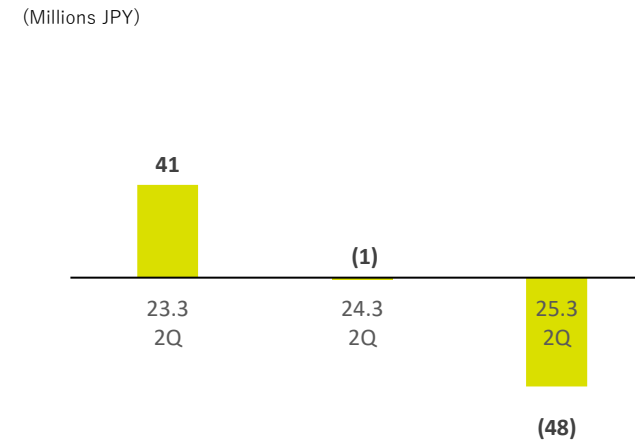
Growth in Revenue



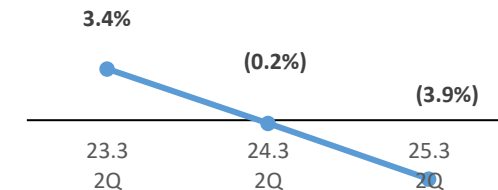
Growth in Ordinary Income



Growth in Net income attributable  
to owners of the parent



Growth in ROE



# 2-3. 2025 March FY -2Q- Summary of Consolidated Financials ~Statement of Financial Position

## • Statement of Financial Position

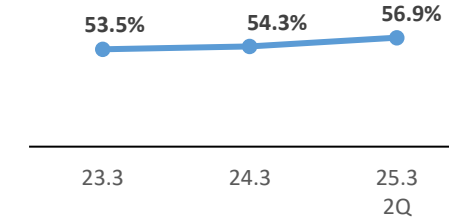
(In Millions JPY)	2023.3	2024.3	2025.3 2Q	Net Change (YoY)
Total Assets	4,651	4,629	4,194	(435)
Current Assets	3,065	2,709	2,232	(476)
Cash and Cash Equivalents	2,582	2,108	1,532	(575)
Inventory	141	25	152	+126
Non-current Assets	1,586	1,920	1,961	+40
Tangible Non-Current Assets	1,137	1,467	1,504	+36
Intangible Non-Current Assets	102	91	94	+2
Investments and Other Assets	346	361	362	(1)
Stock of Associated Companies	59	56	52	(4)
Total Liabilities	2,133	2,088	1,805	(283)
Interest Bearing Liabilities (Note 1)	1,111	1,075	886	(189)
Total Net Assets	2,517	2,540	2,388	(152)
Equity Ratio (Note 2)	53.5%	54.3%	56.9%	+2.6
Debt to Equity Ratio (time)(Note 3)	0.44	0.42	0.37	(0.05)

Note 1: Interest-bearing debt: short-term debt, corporate bonds due within a year, long-term debt due within a year, corporate bonds, long-term debt

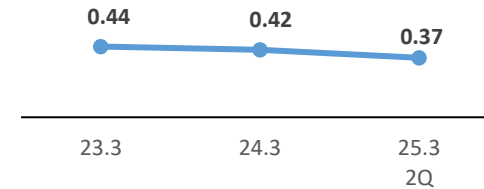
Note 2: Equity ratio: (total shareholders' equity + total accumulated other comprehensive income) / total liabilities and net assets

Note 3: Debt to Equity Ratio :Interest Bearing Liabilities / Total Net Assets

## • Comparison of Equity Ratio



## • Comparison of Debt-to-Equity Ratio



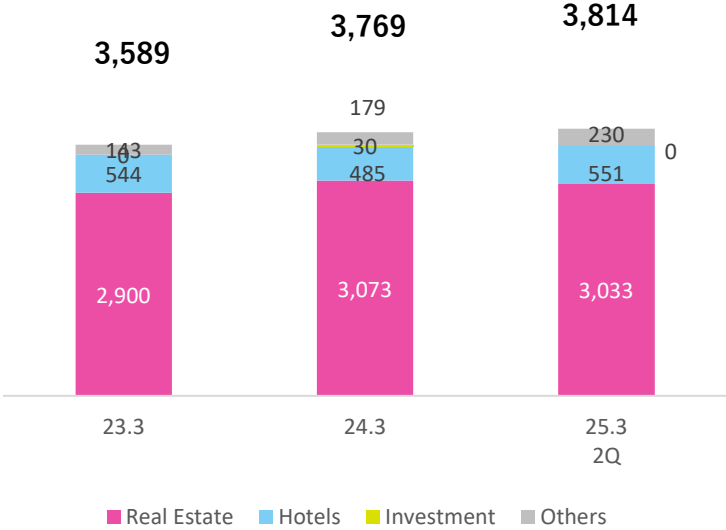
## • Statement of Cash Flows

(In Millions JPY)	2024.3 2Q	2025.3 2Q
Cash Flow from Operations	140	(49)
Cash Flow from Investment Activities	(68)	(103)
Cash Flow from Financing Activities	(163)	(266)
Change in Cash and Cash Equivalents	(84)	(426)
Opening Cash and Cash Equivalents	2,402	1,928
Closing Cash and Cash Equivalents	2,317	1,502

# 2-4. 2025 March FY -2Q- Summary of Consolidated Financials ~Overall Segment Performance~

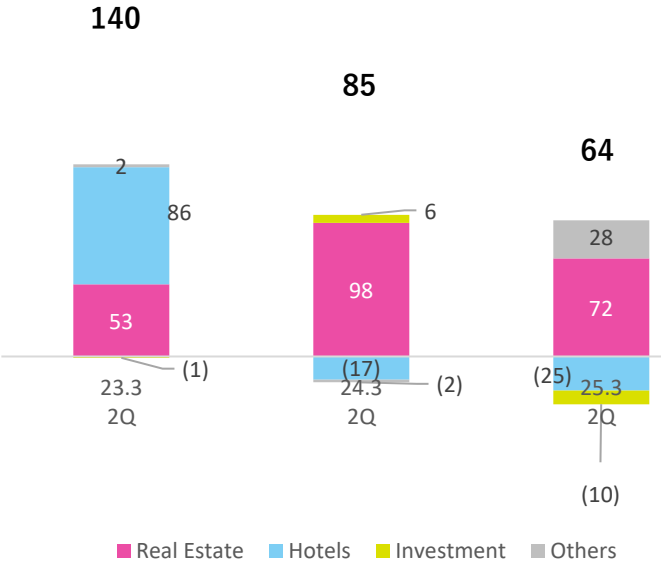
Revenue by Segment

(Millions JPY)



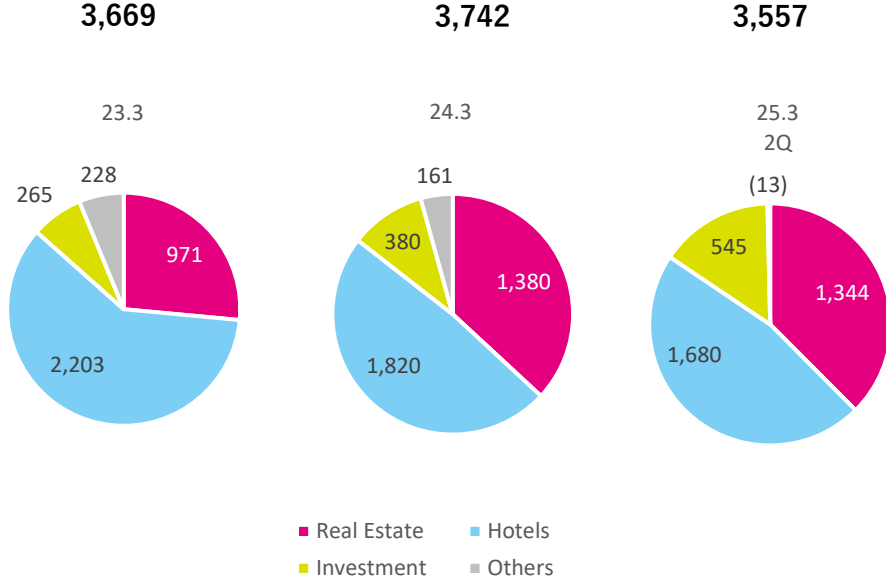
Profitability by Segment

(Millions JPY)



Assets held by each segment

(Millions JPY)



※Inter-segment transactions are included in segment sales for the hotels segment for the sake of simplicity, as the impact will be minor.  
 ※Operating income of each segment is disclosed as segment income. The total segment income minus adjustments (mainly personnel and expenses related to administrative departments) is the operating income in the consolidated statements of income.

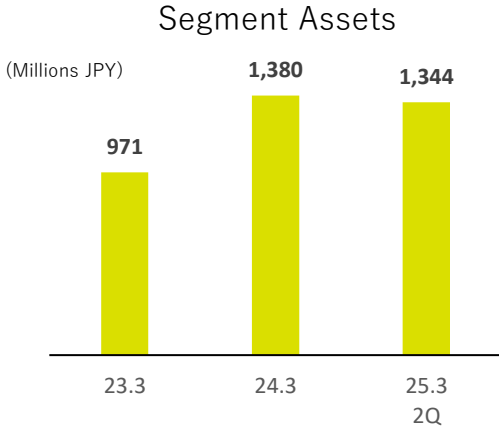
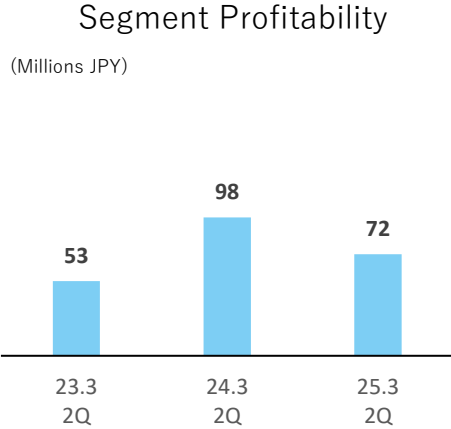
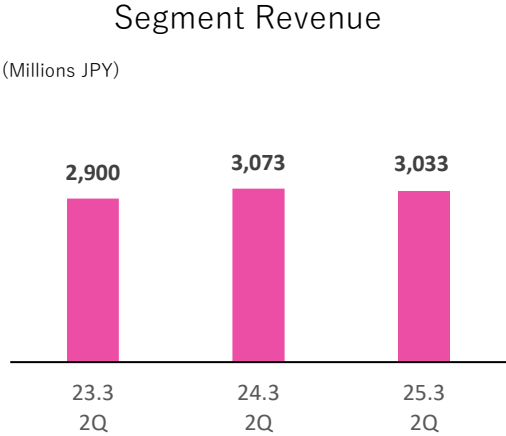
# 2-5. 2025 March FY -2Q- Overview by Segment ~Real Estate Segment ①~

Business activities: Residence business (leasing · rental management, condominium building management, rental guarantee business), real estate sales  
 Subsidiaries : Trust Advisers Corporation、 Tokyo Apartment Guarantee Corporation, etc.

**Segment Revenue 3,033 Millions JPY**  
 (YoY -1.3%)

**Segment Profitability 72 Millions JPY**  
 (YoY -26.0%)

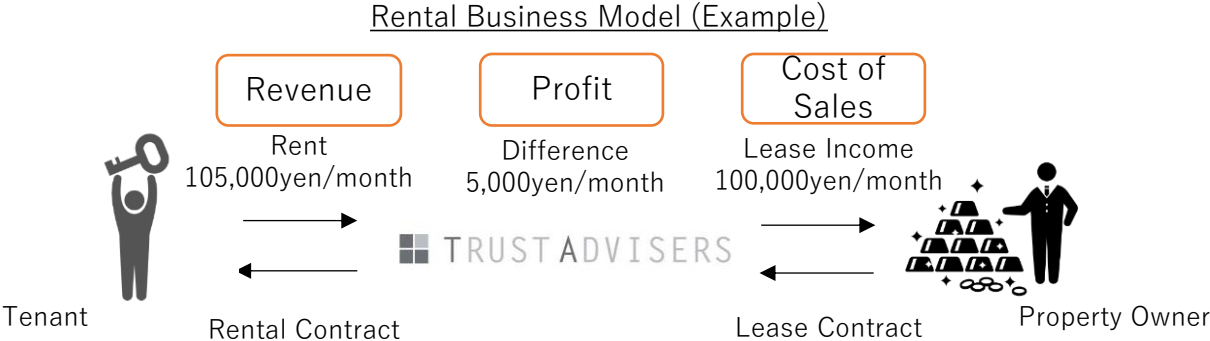
✓ In the residential business, while occupancy rates remain high compared to the same period last year, the number of contract renewals has increased. However, the number of managed units is on a declining trend. Although the rental management business has traditionally been the main pillar, the rent guarantee business is expanding in scale and is expected to grow into a new pillar of the real estate operations. One-time costs related to office relocation have put pressure on operating profits, resulting in a decline in earnings.



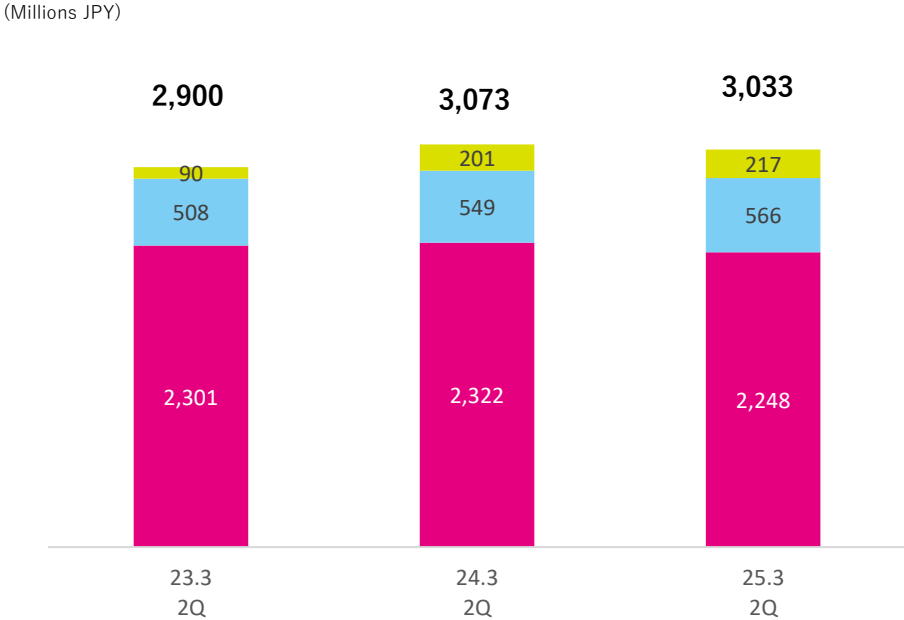


# 2-6. 2025 March FY -2Q- Overview by Segment ~Real Estate Segment ②~

✓ The stable earning base in the real estate segment is the rental revenue from the residence business  
 →Acquisition of properties from owners under leasing and renting those properties to tenants. A part of the rent revenue from the tenants will be paid to the owners.



## ✓ Real Estate Segment: Sales Composition by Business Units

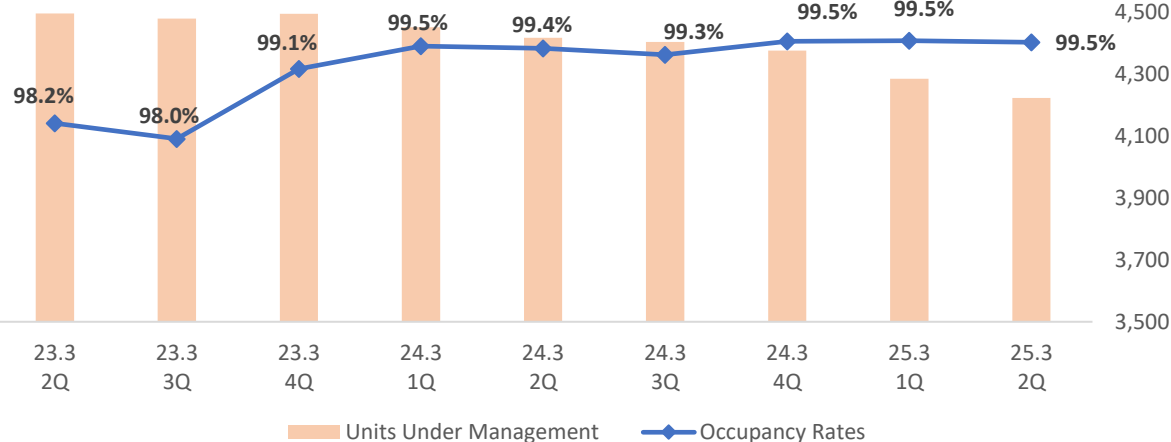


■ Residence Business:Leasing ■ Residence Business:Others ■ Real Estate Trading

※Included in "Residential business: Others": Rental guarantee business, business consignment fee income, administration fees, restoration, repair sales, renewal administration fees, collection agency fees, and fire insurance fees.

※Due to a review of the aggregation method, there have been changes from past disclosed figures.

**Number of Units Managed Under Rental Business & Occupancy Rates**



# 2-7. 2025 March FY -2Q- Overview by Segment ~Hotel Segment ①~

Business Description: Ownership and operation of hotels

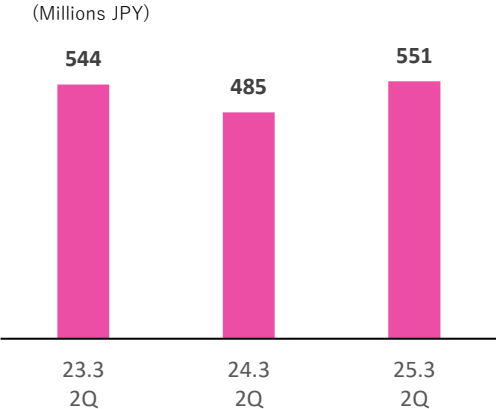
Subsidiaries : Narita Gateway Hotel, Kurashiki Royal Art Hotel, Global Holdings Corporation

**Segment Revenue 551 Millions JPY**  
(YoY +13.5%)

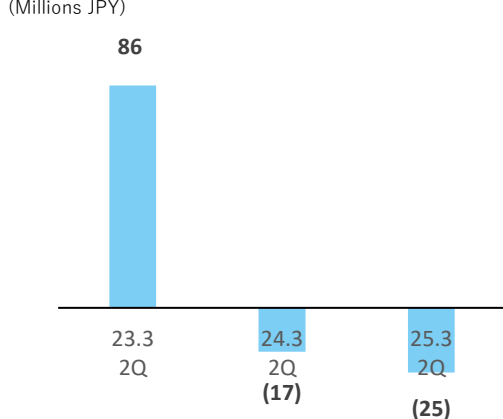
**Segment Loss 25 Millions JPY**  
( Previous FY (17) Millions JPY)

- ✓ At Narita Gateway Hotel, revenue significantly increased, but the impact of the operational downtime during the core system renewal period was felt. Despite this, the surge in raw material costs, labor costs, and energy expenses prevented a significant recovery in profits.
- ✓ At Kurashiki Royal Art Hotel, while the room occupancy rate increased, the reduction in the average room rate led to only a slight increase in revenue. The purchase of numerous facility parts and the active recruitment of new graduates resulted in a temporary increase in cost burdens, leading to a decline in profit.

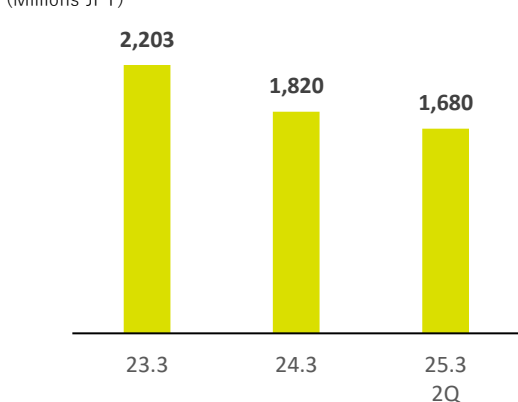
Segment Revenue



Segment Profitability



Segment Assets



# 2-8. 2025 March FY -2Q- Overview by Segment ~Hotel Segment ②~



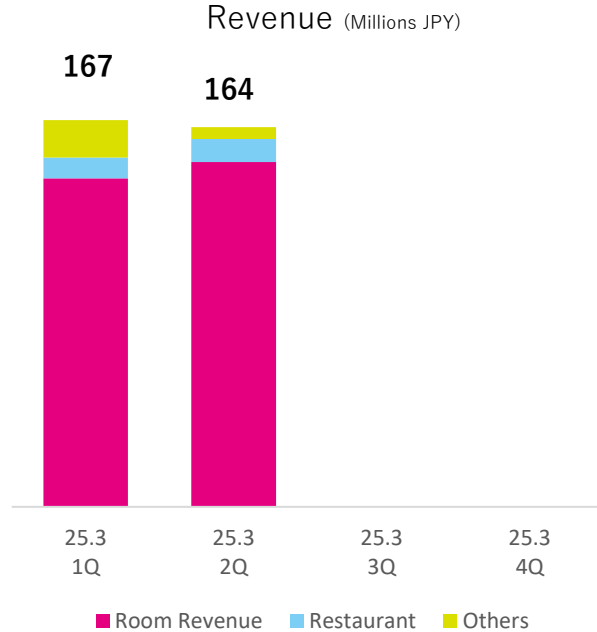
Narita Gateway Hotel

Subsidiary

<https://gateway-hotel.co.jp>



- Number of Rooms : 307
- Japanese travelers who use the Narita Airport & in-bound travelers are the target market



- Since April 2020, the property had been leased to Chiba Prefecture as a facility for mild and asymptomatic COVID-19 patients. On June 1, 2023 (Thu), the hotel operations resumed.
- On January 1, 2024 (Monday), Narita Gateway Hotel was featured on the Chiba Television broadcast "Business Trends Special 2024"  
<https://www.youtube.com/watch?v=wlgRNSS1Wbl>
- In July 2024, the detached building in the hotel courtyard was renewed and reopened as "Kari Renge" (the facility includes "Balu Take Akari," "Library Zabo," and others).



KURASHIKI ROYAL ART HOTEL  
倉敷ロイヤルアートホテル

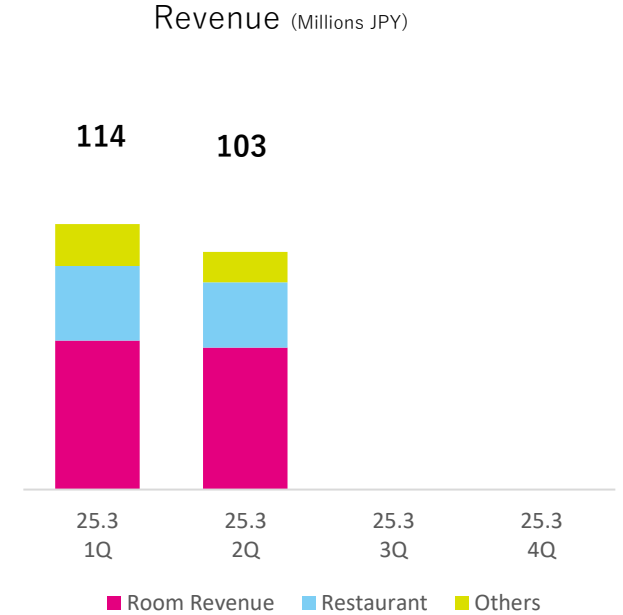
Kurashiki Royal Art Hotel

Subsidiary

<https://www.royal-art-hotel.co.jp>



- Number of Rooms : 71
- 2 minute walk from the tourist hot spot, Kurashiki Bikan Historical Quarter.



- In October 2023, the hotel revamped its official website.
- In November 2023, a pre-event reception and calligraphy exhibition by Shoko Kanazawa was held as part of the largest conference event in the Setouchi area, "BLAST SETOUCHI."
- Starting from October 2024, all rooms will be non-smoking.

# 2-9. 2025 March FY -2Q- Overview by Segment ~Investment Segment ①~

Business Description : Investment business in Asia, Domestic investments

Subsidiary : Striders Global Investment (Singapore), M&A Global Partners (MAGP)

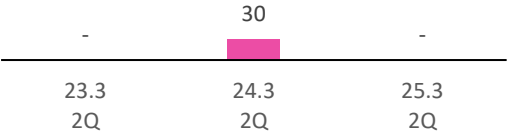
**Segment Revenue - Million JPY**  
(YoY 30 Million JPY)

**Segment Loss (10) Million JPY**  
(YoY 6 JPY)

- ✓ **MAGP has started providing business support to the resort hotel "Hotel Allore" in Kaga City, Ishikawa Prefecture.**
- ✓ **Striders Global Investment, as part of an investment commitment agreement with companies participating in the accelerator program "Planet43" run by R3i Ventures, an investment has been made in ViewMind, a healthcare tech company based in the United States. Additionally, the launch of a fund is anticipated within the year.**

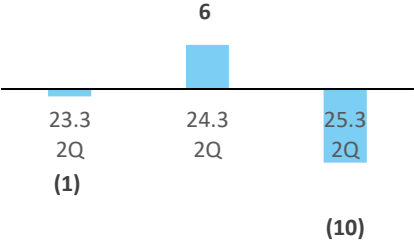
Segment Revenue

(Millions JPY)



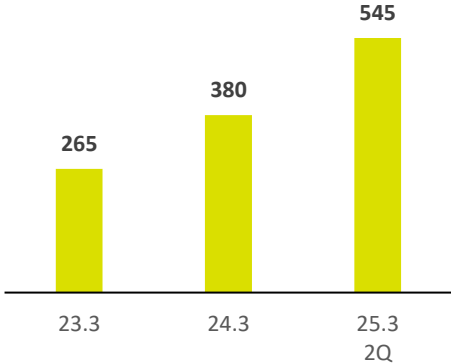
Segment Profitability

(Millions JPY)



Segment Assets

(Millions JPY)



# 2-10. 2025 March FY -2Q- Overview by Segment ~Investment Segment ②~

## Subsidiary



Striders Global Investment uses its growth oriented and global investment strategies to identify companies with high growth potential, mainly in the markets such as Singapore, Indonesia & Sri Lanka. The company aims to maximize the sustainable returns by making investments, business tie-ups, project financing, etc. with high growth potential companies.



M&A Global Partners specializes in corporate rehabilitation and restructuring, fund-raising support, and M&A consulting. The company also offers financial support for unlisted companies and provides consultations for corporate revival.

- Corporate revitalization: Establishment of business revitalization and reorganization schemes
- M&A-related: Consulting services related to business partnerships, business and business transactions
- Fundraising support: Arrangement work for domestic and foreign financial institutions and investors, direct investment

## List of Overseas Investments



A digital media startup that operates in Sri Lanka & Bangladesh. Sold a portion of the shares at the end of July 2023.



Attention Holdings Pte. Ltd. is the owner of Evos Esports, which is the largest esports company in Southeast Asia.



Travelio is one of the largest Prop-Tech startups in Indonesia which engages in management of residential properties



Providing a platform to consult with medical professionals via smartphone apps, mainly in Southeast Asia.



A SaaS company to DX smallholder farmers in Sri Lanka and South Asia (Former company name: Agrithmics)

IC Fund II (LP)



by INDOGEN CAPITAL

Indogen Capital is one of the leading venture capital firms in Southeast Asia.



An AI startup that uses VR devices and AI algorithms to measure eye movements for the early detection and management of brain diseases.



Expanding the dental clinic platform "My Dentist" primarily in Sri Lanka.

## List of Domestic Investments

Angel Bridge Small-cap Fund 1

by Angel Bridge

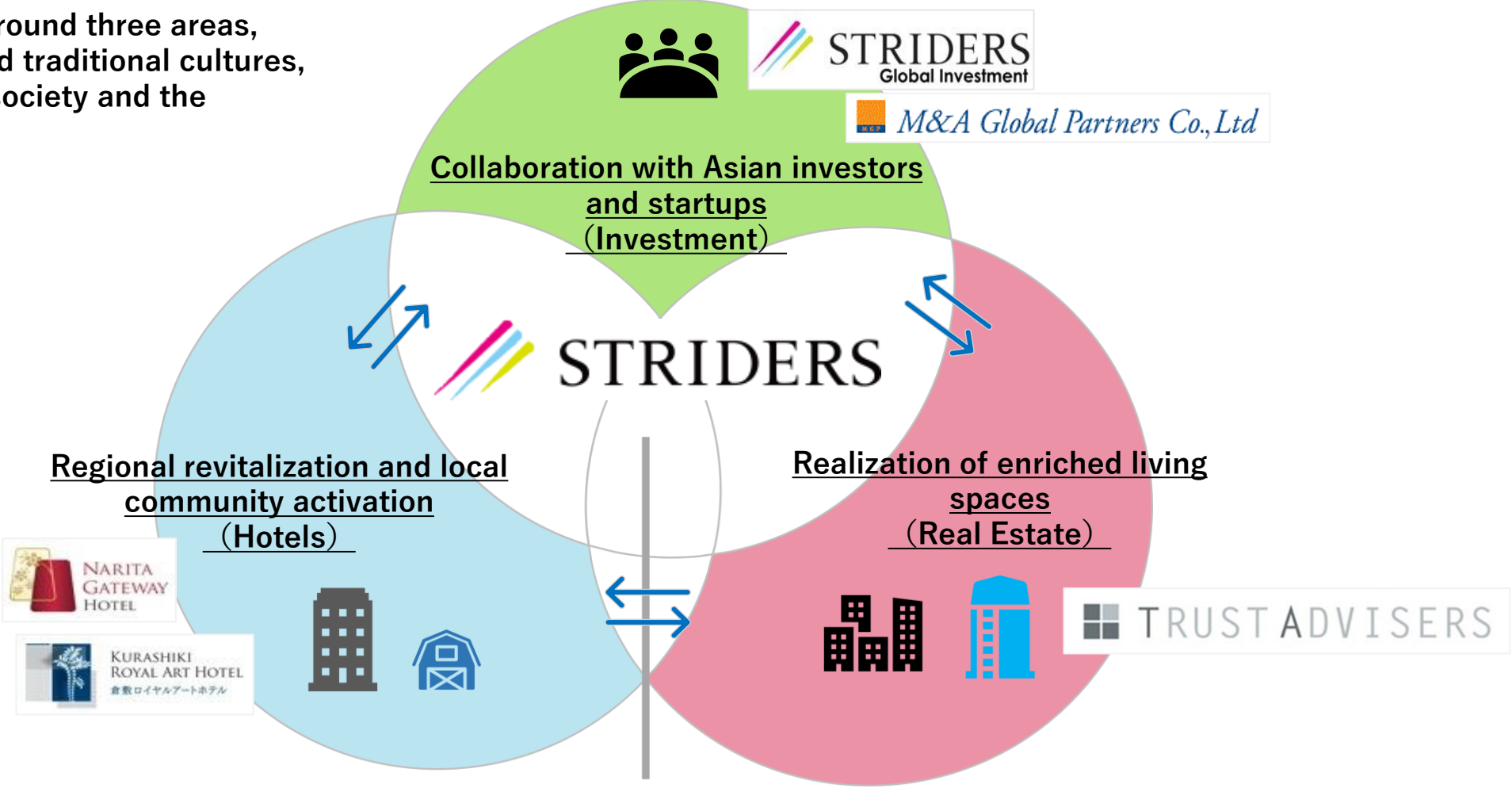
The VC fund established by Angel Bridge Co., Ltd. in 2019.



A real estate tech company that operates platforms such as "Canary," a real estate transaction platform.

# 2-11. Future business strategies ①

Develop businesses around three areas, including sport, art and traditional cultures, to revitalize both the society and the economy



✓ We will further enhance collaboration between our business segments and connect Asian investors and startups to various initiatives within the real estate and hotel businesses = **Striders will play a role as a gateway linking Japan and Asia**

# 2-12. Future business strategies②

✓ Key themes for our group's three main businesses and new growth strategy

Key themes

Real Estate

**Realization of rich living space**

Further promotion of DX  
Strengthen the lineup of rental management

Hotels

**Regional revitalization and local community activation**

Add incubation capabilities  
Machiya (traditional townhouses) and old folk houses  
Explore the operations of new hotels

Investment

**Inbound investment Fund composition**

Business succession-related M&A  
Investments in startup companies with a focus on sustainability

New growth strategy

Expansion of Rental Guarantee Business  
Incremental acquisitions of in-house owned properties

Signing of Operational Support Contract for Hotel Allore in Kaga City, Ishikawa Prefecture

Considering raising funds from external sources in preparation for the establishment of a full-scale fund  
Facilitating inbound investment by overseas investors

## 2-13. Reference Information

- Basic Company Information

Company Name	Striders Corporation
Headquarters	9th Floor, Ryoka Building, 4-6-2 Nihonbashi Muromachi, Chuo-ku, Tokyo, Japan (Postal Code: 103-0022)
Established	February 1965
Capital	1,585 Million JPY
Businesses Segments	Real Estate, Hotel, Investment& Others
Listed Market	Standard Market at Tokyo Stock Exchange (Stock code : 9816)
Consolidated Sales	7,680Million JPY (March 2024)
Number of Employees	128 (March 2024)

Striders Corporation  
President & CEO

Ryotaro Hayakawa



- Corporate Philosophy

「 **Supporting individuals and companies with challenging spirit and sharing inspirational experiences with all stakeholders, to create a better world** 」

- Corporate Slogan **Stride With Challengers**

- Investor Relations <https://www.striders.co.jp/ir/information.html>

- Contact for IR related matters Finance and Accounting Department Tel (+81)03-6910-8391  
\*via online <https://www.striders.co.jp/contact/contact.html>

- Notes about the statements related to future

Forward-looking statements such as business forecasts contained in this material are based on the information currently obtained by the Company and on certain assumptions that are deemed reasonable and are not intended to promise the achievement by the company. In addition, actual business results may differ significantly due to various factors.



### 3.Related materials



## 3-1. Quarterly performance trends (Group)

### <Consolidated income statement>

(Millions JPY)

2025 March FY	1Q	2Q	3Q	4Q	Total
Revenue	1,935	1,879			3,814
Operating Profit	3	(36)			(32)
Ordinary Income	35	(80)			(45)
Net Income (※)	18	(67)			(48)

2024 March FY	1Q	2Q	3Q	4Q	Total
Revenue	1,846	1,904	1,928	2,001	7,680
Operating Profit	7	(31)	13	60	49
Ordinary Income	30	(15)	8	78	101
Net Income (※)	10	(11)	3	79	82

2023 March FY	1Q	2Q	3Q	4Q	Total
Revenue	1,793	1,794	1,938	1,845	7,371
Operating Profit	20	6	62	55	144
Ordinary Income	55	40	71	65	232
Net Income (※)	19	22	34	41	118

(※Net income attributable to shareholders of the parent)

### <Consolidated balance sheet>

(Millions JPY)

2025 March FY	1Q	2Q	3Q	4Q
Total Assets	4,481	4,194		
Net Assets	2,514	2,388		
Equity Ratio	55.5%	56.9%		
Net assets per share	302.21JPY	291.91JPY		

2024 March FY	1Q	2Q	3Q	4Q
Total Assets	4,482	4,437	4,644	4,629
Net Assets	2,485	2,475	2,465	2,540
Equity Ratio	54.8%	55.2%	52.5%	54.3%
Net assets per share	293.46JPY	293.41JPY	294.28JPY	304.72JPY

2023 March FY	1Q	2Q	3Q	4Q
Total Assets	4,716	4,639	4,712	4,651
Net Assets	2,429	2,441	2,470	2,517
Equity Ratio	51.0%	52.1%	51.8%	53.5%
Net assets per share	284.22JPY	286.56JPY	290.89JPY	296.42JPY

## 3-2. Quarterly performance trends (Segment)

< Revenue by Segment and Net sales >

(Millions JPY)

2025 March FY	1Q	2Q	3Q	4Q	Total
Real Estate	1,580	1,452			3,033
Hotel	282	268			551
Investment	-	-			-
Others	72	158			230
Adjustment	(0)	(0)			(0)
Total(Net Sales)	1,935	1,879			3,814

2024 March FY	1Q	2Q	3Q	4Q	Total
Real Estate	1,530	1,542	1,504	1,636	6,214
Hotel	250	234	290	257	1,034
Investment	-	30	(1)	19	48
Others	73	106	135	87	402
Adjustment	(8)	(9)	(0)	(0)	(19)
Total(Net Sales)	1,846	1,904	1,928	2,001	7,680

2023 March FY	1Q	2Q	3Q	4Q	Total
Real Estate	1,456	1,444	1,499	1,505	5,906
Hotel	258	285	292	268	1,106
Investment	-	-	3	3	6
Others	79	64	143	68	355
Adjustment	(0)	(0)	(0)	(0)	(2)
Total(Net Sales)	1,793	1,794	1,938	1,845	7,371

< Operating Profit by Segment and Total >

(Millions JPY)

2025 March FY	1Q	2Q	3Q	4Q	Total
Real Estate	50	22			72
Hotel	(0)	(25)			(25)
Investment	(5)	(4)			(10)
Others	5	22			28
Adjustment	(47)	(50)			(97)
Total	3	(36)			(32)

2024 March FY	1Q	2Q	3Q	4Q	Total
Real Estate	61	36	39	98	236
Hotel	7	(25)	11	(6)	(11)
Investment	(1)	7	4	18	29
Others	(3)	1	10	5	12
Adjustment	(57)	(52)	(52)	(55)	(217)
Total	7	(31)	13	60	49

2023 March FY	1Q	2Q	3Q	4Q	Total
Real Estate	35	17	44	74	171
Hotel	42	44	57	33	177
Investment	(0)	(1)	2	2	3
Others	3	(0)	15	(0)	17
Adjustment	(60)	(53)	(57)	(53)	(225)
Total	20	6	62	55	144

< Assets held by each Segment and Total assets >

(Millions JPY)

2025 March FY	1Q	2Q	3Q	4Q
Real Estate	1,392	1,344		
Hotel	1,774	1,680		
Investment	599	545		
Others	176	(13)		
Adjustment	538	637		
Total assets	4,481	4,194		

2024 March FY	1Q	2Q	3Q	4Q
Real Estate	943	944	1,259	1,380
Hotel	1,953	1,865	1,881	1,820
Investment	276	306	291	380
Others	228	257	279	161
Adjustment	1,080	1,062	932	886
Total assets	4,482	4,437	4,644	4,629

2023 March FY	1Q	2Q	3Q	4Q
Real Estate	796	811	845	971
Hotel	2,193	2,129	2,172	2,203
Investment	255	275	263	265
Others	222	210	284	228
Adjustment	1,248	1,212	1,146	981
Total assets	4,716	4,639	4,712	4,651